

# Guess Who Has



# HOME-TECH<sup>®</sup>



# **Why Agents Are Happy**



# Agents are SOLD on Home-Tech

- ✓ Add **VALUE** to your deal
- ✓ Give your listings the edge



# Listings Stand Out on the MLS



# We are in Luxury Homes Every Day

Feel **confident** to refer us to clients.



# No Worries After Closing



# Happy Clients = Sales Referrals



# **Why Clients Are Happy**



# Clients Love Home-Tech



- ✓ Buyers have **no worries** about older equipment.
- ✓ Sellers have **peace of mind**.
- ✓ Transferable from Seller to Buyer with **no fees**.
- ✓ Brings confidence to **both sides** of the deal.

# Dependable High-Quality Service



# Response Time Frame



National Company



# Business Hours



National Company

Call 7 Days a Week  
until 10:00pm for  
emergencies



???



# Well-Trained Technicians Vs. Subcontractors



Unknown  
Subcontractor



# Background/Drug Testing for all Employees



National Company

- ✓ Background Tested
- ✓ Drug Tested

Unknown



# Your Clients are Our Members



- ✓ Member pricing in our Appliance Centers
- ✓ Member pricing for new HVAC systems
- ✓ **Priority scheduling** for service
- ✓ Private website for online scheduling

# Clients Have a Home-Tech Liaison to Assist Them



# Employee Ownership



**National Company**



**Unknown Contractors**



# Private Member Appliance Centers



# **What's Covered?**

# Same for Condos & Houses



# Primary Package



# We Customize

for Luxury Homes



# Parts & Labor – No Charge



**National Company**

- ✓ Parts & labor covered
- ✓ We **ONLY** use new parts

May use rebuilt or refurbished parts.



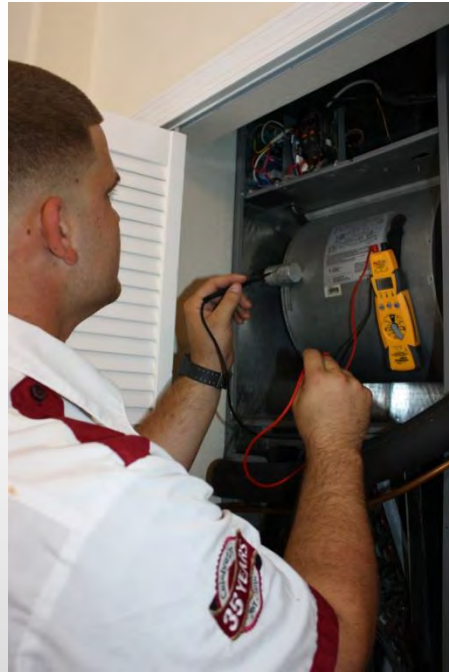
# HVAC Clean & Check



✓ INCLUDED!

**National Company**

Homeowner is responsible.



# Service Call Fee



✓ NO Charge!

National Company

\$75 to \$125

A photograph of a Home-Tech service agreement form. The form is filled out with various details, including a 'Service Agreement Program' section. A large, bold, black stamp with the words 'No Charge!' is placed over the bottom portion of the form, specifically over the 'Price \$' field. The form also includes a 'Total \$' field and a signature line. At the bottom, it is licensed by the State of Florida and includes the Home-Tech logo and 'Employee Owned' text.



**HOME-TECH.**  
**GOLD™**

# The Perfect Closing Gift

From \$399 - \$599



# Coverage Example

8 Year Old Luxury Listing

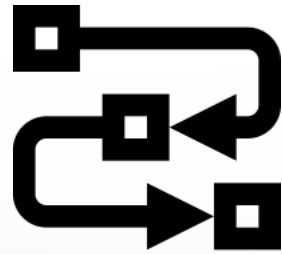


Primary Package	\$499
5 Premium Brand Appliances:	\$225
Extra HVAC System:	\$220
Two (2) Wine Bars:	<u>\$180</u>
Sales Tax:	\$95.66



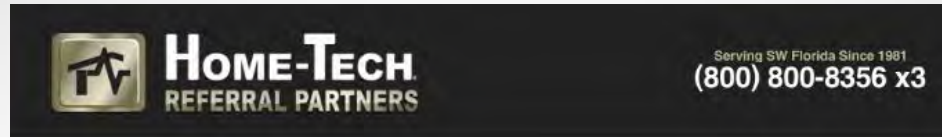
**Total: \$1,219.66**

# **Easy to Refer Clients to Us**



# Online Referral Process

(or give us a call)



## John R. Wood Referral Information

<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Are you representing the Seller or the Buyer? <input type="radio"/> Seller <input type="radio"/> Buyer	<input type="text"/>

Buyer's Information

[Agents.home-tech.com/JohnRWood](https://agents.home-tech.com/JohnRWood)

# We Free Up Your Time



Our staff helps your clients with customized quotes!

# Bye Bye, Paperwork!

We handle instructing the  
Attorneys or Title Company!



# Materials

## Special Touches for Listings





# **Credentials**





## BBB BUSINESS REVIEW

What is a BBB Business Review?

- Overview
- Complaints
- BBB Accreditation
- Request a Quote
- Photos / Videos
- Customer Reviews

BBB ACCREDITED BUSINESS SINCE 06/04/2015

### Home-Tech

[Find a Location](#)

Phone: (800) 800-8356

Fax: (239) 433-3911

*View Additional Phone Numbers*  
6400 Techster Blvd, Fort Myers, FL 33966-4721  
[www.home-tech.com](http://www.home-tech.com)  
*View Additional Web Addresses*

[Facebook](#)

[Twitter](#)

[Google+](#)

[YouTube](#)

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4 of 5 images | [See All Images](#)



**On a scale of A+ to F**  
Reason for Rating  
BBB Ratings System  
Overview

## BBB BUSINESS REVIEW

What is a BBB Business Review?

- Overview
- Complaints
- BBB Accreditation
- Customer Reviews

BBB ACCREDITED BUSINESS SINCE 05/01/1997

### American Home Shield (Headquarters)

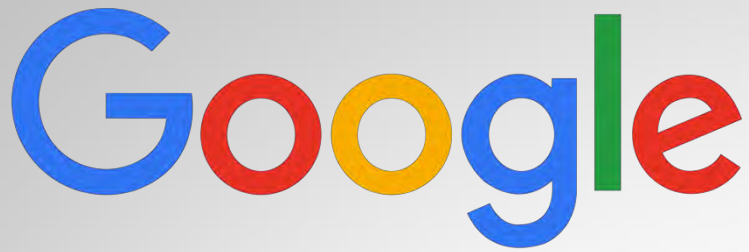
[Find a Location](#)

(901) 537-8000

*View Additional Phone Numbers:*  
889 Ridge Lake Blvd, Memphis, TN 38120  
[www.ahs.com](http://www.ahs.com)  
*View Additional Web Addresses*



**On a scale of A+ to F**  
Reason for Rating  
BBB Ratings System  
Overview



Over 480 Reviews!!!



## Home-Tech

6400 Techster Blvd, Fort Myers, FL

[Write a review](#)

4.8 ★★★★★ 350 reviews ?

Sort by: Most relevant ▾



**Stella Pritchard**

1 review

★★★★★ a month ago

Joe Peed was the young man who was our Indoor Comfort Specialist. My husband and I were very impressed with his knowledge of the units as well as his patience in explaining the differences to us. We would ... [More](#)



## Home-Tech

5205 Lena Rd, Bradenton, FL

[Write a review](#)

4.9 ★★★★★ 134 reviews ?

Sort by: Most relevant ▾



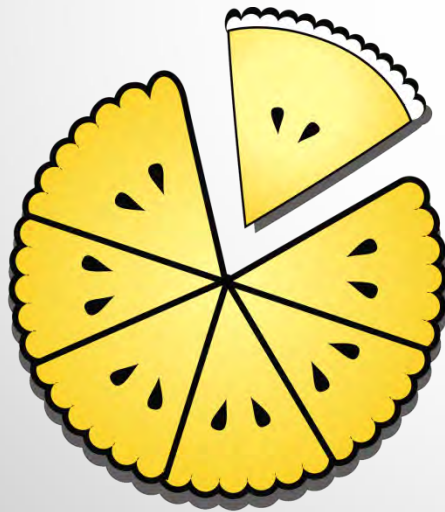
**Deb Pierce**

2 reviews

★★★★★ 3 weeks ago

Our 2.5 year old dryer started making a truly horrible noise. We're new to the state and didn't know whom to contact, so we Googled "dryer repair near me". Home-Tech seemed to have the best ratings, so we called and Daniel came out. He ... [More](#)





Employee  
Owned

A decorative red ribbon graphic that starts on the left, loops around the word 'Owned', and then flows downwards and to the right.

# An Easy Choice

- ✓ Happy clients give referrals and more business.
- ✓ Peace of mind for ALL.
- ✓ Clients have valuable Membership benefits.
- ✓ Only one company to call.





*Bring Your Highest Expectations™*

&



**HOME-TECH®**

**Service That Works™**